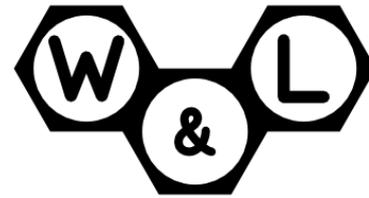


# Making Electronics with the TM-240A Pick-and-place Machine

Matthew Beckler, Adam Wolf



Wayne and  
Layne, LLC

# Wayne and Layne

~4 years old

Open source hardware  
electronics kits

Museum installations



# **OSHW Kitbiz: 5 years ago VS today**

Bigger market

Demand for soldering kits slowing

Demand for pre-assembled modules increasing

# Developing Electronics, design

Order parts

Connect on a breadboard

Iterate

Make a printed circuit board (PCB)

Solder parts to PCB

Test

# Developing Electronics, production

Order parts & PCBs in bulk

Kit them together

\$\$\$

# Developing w/SMT Electronics, design

Order *itsy bitsy* “surface mount” (SMT) parts

**Solder to little breakout modules**

Connect on a breadboard

Iterate

Make a PCB

Solder parts to PCB

Test



# Developing w/SMT Electronics, scale-up

Work with a contract manufacturer (CM)

Sample boards

Bill of Materials wrangling

Leftover parts?

Test plan with language, timezone issues

**Seed Studio is the best CM we've worked with**

and we love them!

... but it still isn't fast!



# What if we made just **one step** faster?

Order itsy bitsy parts

Solder to little breakout modules

Connect on a breadboard

Iterate

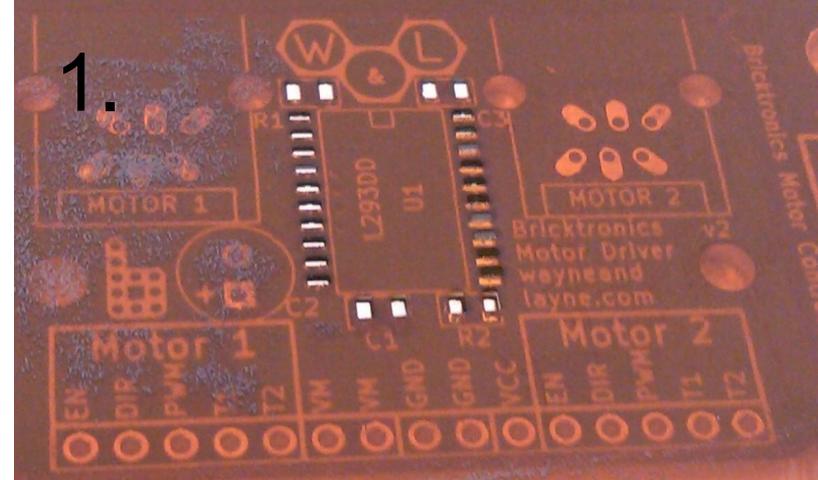
Make a PCB

**Solder parts to PCB**

Test

# Solder parts to PCB

1. Use stencil to apply solder paste to PCB where the solder should go
2. Use a robot to take the tiny parts from reels and place them where they should go
3. Heat up everything in a little oven



# The robot is called a “pick and place” machine

Large range in features, price

(<http://lowpowerlab.com/blog/2014/07/14/pick-and-place-commercial-options>)

Number of parts that can be loaded in machine at one time, accuracy of placement

For most of their history, they’ve been aimed at large production runs



**Oh, have you heard about  
the open source pick and  
place that isn't out yet but  
will be soon?**

# Our first “reel” run of our machine

New Fubarinos for our pal Brian Schmalz  
20 boards, 23 parts

4 hours tweaking output from Eagle,  
loading reels into machine

No rework necessary on anything but the IC,  
and that was removing bridges with solder wick

One board had an IC placement issue... this was also the  
first time we used cut tape!

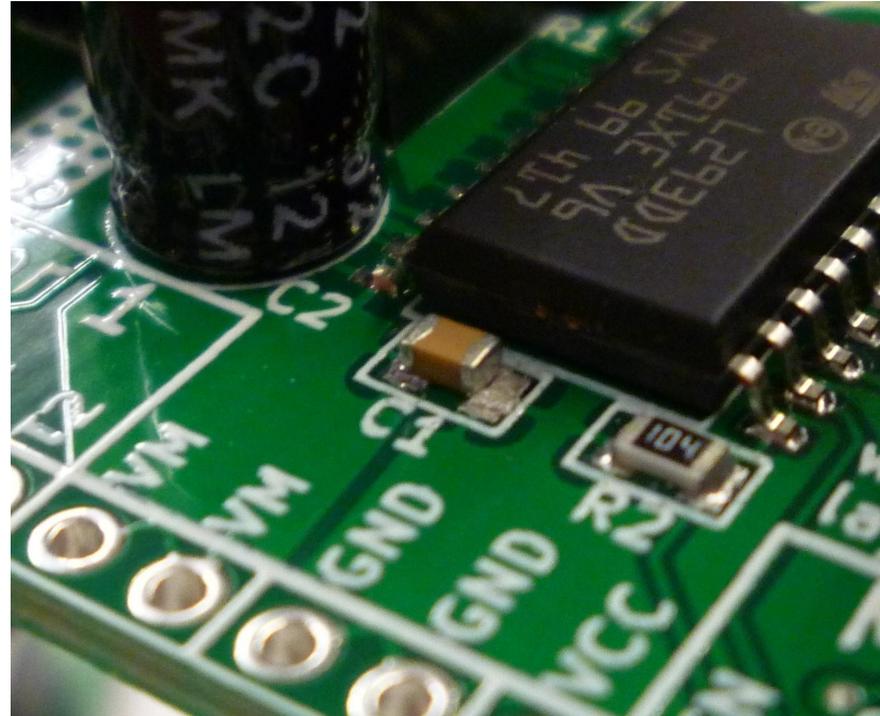


# Our second run of our machine

A new W&L product:  
Bricktronics Motor Driver

105 boards with 5 SMT parts in  
4 hours total, start to finish

No IC rework required, but 5 out  
of 400+ passives didn't reflow





# Neoden TM-240A

27 feeders + front tray

Small! ~ (38" x 26" x 12")

PCB area ~ 15" x 14"

0402, 0603, 0805, 1206, 1812, 2010, 2512,  
SOT-23, LED (3528, 5050, etc.), SOT89, SOP-  
8, SOP-14, SOP-16, SOT-223, SOT-252

登新科技

Dengxin Tech

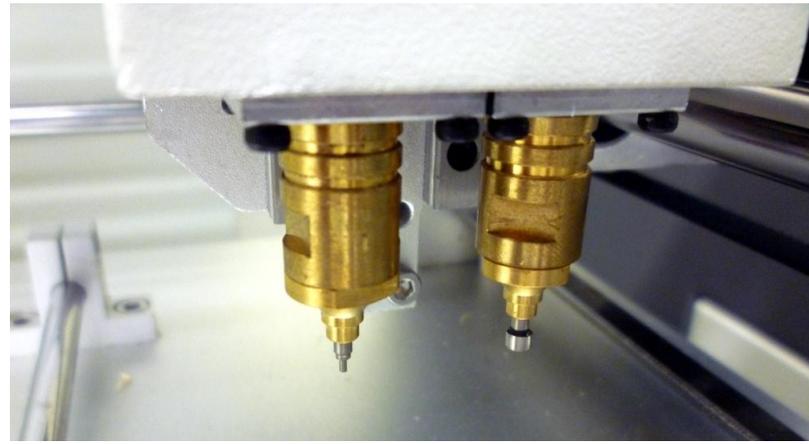
TM240A

全自动贴片机国产化领跑者

# Neoden TM-240A

No vision, no centering

No solder paste dispensing



Two heads, but no  
automatic nozzle changer

27 reel/cut tape feeders, 1  
front tray



# Purchasing and arrival

~\$5,000

Arrived at my house in a  
crate in less than 1 week

No calibration required

2 hours between uncrating  
and placing parts



# Honest abilities

Good at placing passives,  
SOICs and thereabouts

Not super great at placing fine-  
pitch TQFP or smaller ICs

TQFP

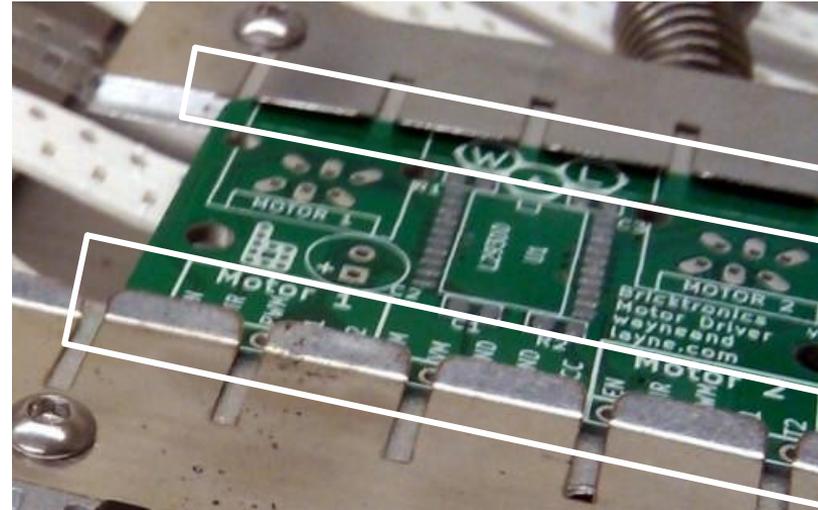
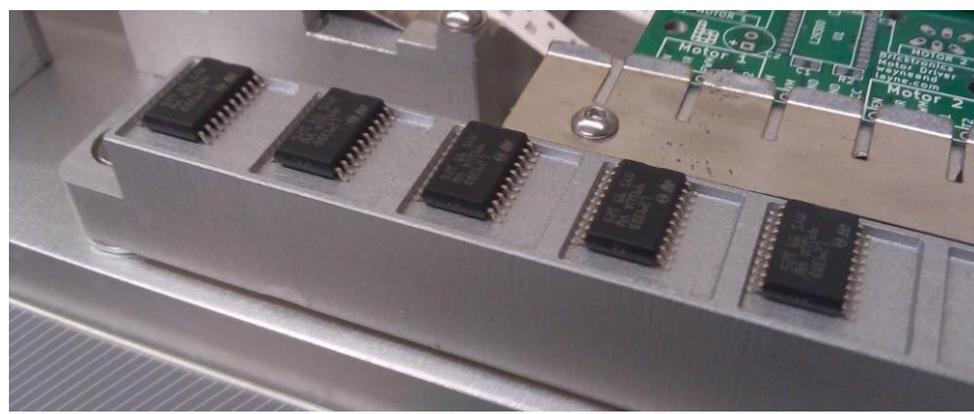


# Tips and tricks!

Front tray is too low,  
fix with a pair of washers

Front tray accuracy is lower  
(fix with custom jig?)

Remember the PCB clips  
when placing parts on PCB



# Tips and tricks!

Use sacrificial reel + Scotch tape for cut tape film, but you need an extra inch of cut tape

Use double sided tape to test placement

Table stability is important

Use our software if you want to parse,  
manipulate the PnP placement CSV files

# PnP placement files

Simple CSV format

Read from SD card

Dangerous Prototypes has an Eagle ULP script

Wayne and Layne (that's us!) are releasing a Kicad importer and Python library today!



[https://commons.wikimedia.org/wiki/File:SanDisk\\_SD\\_Card\\_8GB.jpg](https://commons.wikimedia.org/wiki/File:SanDisk_SD_Card_8GB.jpg)



**This pick and place machine helps us prototype SMT electronics faster.**

**We can rework or hand-place the one or two fine pitch ICs we use per board, and we have found the setup + placement time to be quicker than manual placement of passives.**